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Secrets to Successful Business Engagements: Believe, Belong, Become (Belive, Belong, Become)

Amy F. Edge

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Secrets to Successful Business Engagements: Believe, Belong, Become (Belive, Belong, Become) Amy F. Edge
Author Amy Edge reveals the lessons she has learned during her 26 years as a successful business owner and consultant. Edge knows that businesses live and die by their ability to connect with their stakeholders. As founder of Leading Edge Institute, a leadership development training company, Edge helps her clients implement the three components that are essential to that connectivity: believe, belong, become. This book asks several important questions: 1. Do your stakeholders believe in your corporate mission, vision, and values? 2. Do your stakeholders feel they are part of a team and working toward a common goal? 3. Do your stakeholders feel they will become more tomorrow than they are today because of their association with your organization? If your answer is no to any of these questions, if you feel that your organization is not where you would like it to be, this book will guide you to uncover your business conductivity equation and maximize your growth.

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