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SAP Pricing and the Condition Technique in SAP ERP (SAP PRESS)

Ursula Becker, Werner Herhuth, Manfred Hirn

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Wrap your head around pricing and the condition technique with this nuts-and-bolts guide! First become versed in the fundamentals: condition types, master data settings, and condition lists. Then employ standard configurations, from condition records to pricing in sales documents. Use function modules, deploy user exits, and create custom workarounds to pick the right price for your products!

* Use the condition technique for pricing and related sales processes
* Configure condition tables, condition types, access sequences, and more
* Meet advanced pricing requirements such as condition exclusion and currency conversion

Fundamentals
Walk step by step through the essential elements of the condition technique and see how condition records, tables, and types form the basis of your calculation. Then set up condition master data and filter condition records with condition lists.

Standard Configuration
Learn to create a condition table and access sequence, maintain a release status, handle pricing in sales documents, and determine taxes.

Advanced Techniques
Want to implement data determination via the condition technique? Handle freight surcharges? Add a second or third subtotal field? Kick your pricing practices up a notch with advanced techniques!

* Pricing
* SAP ERP
* Materials Management (MM)
* Sales and Distribution (SD)
* Master data
* Function modules
* User exits
* Configuration
* Performance and testing
* Rebate processing

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