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The Complete Guide to Selling Your Own Home in California w/CD (FSBO)

Kathy Gottberg

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Is it possible to sell your home yourself and save a large amount of money? Absolutely! Is it easy and simple? Not always. Fortunately, with the comprehensive information, including all the forms, explanations and disclosures in *The Complete Guide to Selling Your Own Home in California*, you now have everything you need to successfully accomplish the goal of selling your home yourself.

Accompanying this book is a CD containing all the necessary legal forms and worksheets required in an editable and printable format to sell residential property in the state of California.

This book is organized into three parts. Part One addresses the choices you face and reveal some of the mysteries of the For Sale By Owner (FSBO) experience. Part Two is filled with the elements every seller needs to know before, during and after the successful completion of a sale. Part Three is for trouble-shooting or to use as a reference when a task is at hand or if you find yourself facing a roadblock. This final part also includes some simple marketing techniques that all sellers should at least be aware of before beginning the sales process.

In addition, the accompanying CD contains all the legal forms a homeseller needs for any phase of a transaction. Until now, finding forms to legally transfer real estate in California has been one of the greatest challenges facing those in the FSBO market. Feel free at any time to jump around in the book or to browse the CD to find anything that directly tackles your current concerns or questions.

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