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Automotive Sales 101: Fundamentals and Techniques of Automotive Retail Sales

Tim Northburg

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Automotive Sales 101: Fundamentals and Techniques of Automotive Retail Sales Tim Northburg "Automotive Sales 101" is a follow-up guidebook that builds upon techniques previously introduced in "Automotive Sales Playbook." This automotive sales book is a complete training guidebook that teaches intermediate fundamentals and techniques of Automotive Retail Sales. This book is aimed at those professionals who have some experience in the business or those veterans who want to learn additional needs based selling skills. So, increase your knowledge and increase your sales!

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