Google Drive



The Coal of El Cerrejon: Dependent Bargaining and Colombian Policy-Making

Harvey F. Kline

Download now

Click here if your download doesn"t start automatically

The Coal of El Cerrejon: Dependent Bargaining and Colombian Policy-Making

Harvey F. Kline

The Coal of El Cerrejon: Dependent Bargaining and Colombian Policy-Making Harvey F. Kline
In September 1980 the Colombian government made an agreement with an Exxon subsidiary for the development of the coal of the northern section of the El Cerrejon region, thus entering into one of the largest joint ventures with a transnational enterprise in the history of Latin America. In May 1981 the goverment awarded coal-development rights in central El Cerrejon to a Spanish-Colombian consortium. This book is an analysis of the decisions that led to the two contracts and of the bargaining of an oil-importing developing country with transnational enterprises (TNEs) over a previously unexploited resource during the energy crisis.Combining the literature on dependencia and that on bargaining between developing countries and TNE's, this book advances a 'dependent bargaining' hypothesis. It finds that there was a continuum of Colombian policy makers, from the 'Nationalist' who favored energy development with no TNE involvement, to the 'Reactionary' who was willing to agree to any energy development proposed by the foreign companies. Between those two extremes were numerous varieties of dependent bargainers who accepted the constraints of dependency and TNE participation in energy contracts as givens, but who used their political and technical abilities to obtain what they perceived as the best deal available to the country.After a general introduction, the book investigates the Colombian context for policy making, presenting the patterns that had developed by 1970. It then considers the El Carrajon decisions made between 1970 and 1981, giving historical detail and analyzing the evolution of dependent bargaining over time. Finally, it presents conclusions dealing with the variety of dependent bargainers and offering an explanation of the variation; a comparison of the El Cerrejon cases with similar decisions in other developing countries; and the prospects for future Colombian bargaining, in the light of the El Cerrejon decisions. *The Coal of El Cerrejon* shows that matters such as coal development in Third World countries are not completely determined by international forces, but rather that much of the credit for beneficial contracts--and the blame for prejudicial ones--rightly is deserved by the political elies of the countries.

Download The Coal of El Cerrejon: Dependent Bargaining and ...pdf

Read Online The Coal of El Cerrejon: Dependent Bargaining an ...pdf

Download and Read Free Online The Coal of El Cerrejon: Dependent Bargaining and Colombian Policy-Making Harvey F. Kline

---

From reader reviews:

Allen Scheiber:

Here thing why this kind of The Coal of El Cerrejon: Dependent Bargaining and Colombian Policy-Making are different and reputable to be yours. First of all studying a book is good but it depends in the content of the usb ports which is the content is as delicious as food or not. The Coal of El Cerrejon: Dependent Bargaining and Colombian Policy-Making giving you information deeper and in different ways, you can find any book out there but there is no book that similar with The Coal of El Cerrejon: Dependent Bargaining and Colombian Policy-Making. It gives you thrill reading through journey, its open up your own eyes about the thing this happened in the world which is possibly can be happened around you. You can bring everywhere like in playground, café, or even in your way home by train. If you are having difficulties in bringing the branded book maybe the form of The Coal of El Cerrejon: Dependent Bargaining and Colombian Policy-Making in e-book can be your alternate.

Lou Marshall:

Nowadays reading books be than want or need but also become a life style. This reading addiction give you lot of advantages. Associate programs you got of course the knowledge your information inside the book which improve your knowledge and information. The information you get based on what kind of e-book you read, if you want drive more knowledge just go with knowledge books but if you want truly feel happy read one along with theme for entertaining for example comic or novel. Often the The Coal of El Cerrejon: Dependent Bargaining and Colombian Policy-Making is kind of book which is giving the reader capricious experience.

Crystal Parrish:

The book with title The Coal of El Cerrejon: Dependent Bargaining and Colombian Policy-Making has lot of information that you can understand it. You can get a lot of gain after read this book. This book exist new knowledge the information that exist in this book represented the condition of the world now. That is important to yo7u to know how the improvement of the world. This book will bring you with new era of the the positive effect. You can read the e-book with your smart phone, so you can read it anywhere you want.

Sheila Robinson:

That book can make you to feel relax. This specific book The Coal of El Cerrejon: Dependent Bargaining and Colombian Policy-Making was vibrant and of course has pictures on there. As we know that book The Coal of El Cerrejon: Dependent Bargaining and Colombian Policy-Making has many kinds or type. Start from kids until young adults. For example Naruto or Investigation company Conan you can read and think that you are the character on there. Therefore not at all of book are usually make you bored, any it offers you feel happy, fun and rest. Try to choose the best book for yourself and try to like reading that.

Download and Read Online The Coal of El Cerrejon: Dependent Bargaining and Colombian Policy-Making Harvey F. Kline #DBFJPUQVK5M

Read The Coal of El Cerrejon: Dependent Bargaining and Colombian Policy-Making by Harvey F. Kline for online ebook

The Coal of El Cerrejon: Dependent Bargaining and Colombian Policy-Making by Harvey F. Kline Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read The Coal of El Cerrejon: Dependent Bargaining and Colombian Policy-Making by Harvey F. Kline books to read online.

Online The Coal of El Cerrejon: Dependent Bargaining and Colombian Policy-Making by Harvey F. Kline ebook PDF download

The Coal of El Cerrejon: Dependent Bargaining and Colombian Policy-Making by Harvey F. Kline Doc

The Coal of El Cerrejon: Dependent Bargaining and Colombian Policy-Making by Harvey F. Kline Mobipocket

The Coal of El Cerrejon: Dependent Bargaining and Colombian Policy-Making by Harvey F. Kline EPub